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January 18, 2010

To Whom It May Concern:

It is my pleasure to write this recommendation letter on behalf of Arthur, Marshall, Inc.

I have worked with Arthur Marshall since 2007 on Family Practice and Pediatric searches and have been impressed with the effort and diligence that has gone into all these searches. Our account representative came to our rural location on two different occasions – no small effort – to meet and speak with different individuals in our hospital and community. By doing so he developed a very good “feel” for the type of candidate who could be successful and happy here. He spent time in the community looking at the lifestyle amenities, as well as the medical facilities, so he could accurately and fairly represent the practice opportunity. His follow up with me has been consistent, straightforward, timely, and meaningful. In over 25 years in the healthcare industry working with probably a dozen search firms and at least that many recruiters I have never previously experienced this level of performance.

Recruiting for physicians has never been more difficult, and the expectations of candidates and the hospitals and practices recruiting them have never been higher. In our very challenging environment Arthur Marshall demonstrated an approach and a commitment that has been as productive as can reasonably be expected. If you have a difficult physician search ahead of you, I recommend you give them a call.

Sincerely,



Jay P. Jolly, FACHE
Chief Executive Officer