## Family Practice

BuILDing Your Success

| Total Compensation/Charges |  |  |
| :--- | :---: | :---: |
| Mean | Compensation | Charges |
| Median | $\$ 268,043$ | $\$ 823,054$ |
| 75 th Percentile | $\$ 248,489$ | $\$ 757,901$ |
| 90 th Percentile | $\$ 304,004$ | $\$ 976,719$ |


| Practice Statistics |  |
| :--- | :---: |
| \# Patients per day | 25 to 35 |
| $\#$ Hospital visits | 3,495 |
| Average inpatient census | 1 to 5 |
| Net collections | $\$ 434,971$ |
| Overhead (average) | $45 \%$ to $50 \%$ |
| GMENAC | $1 / 4,000$ |
|  |  |
|  |  |
|  |  |


| AMA |  |  |
| :---: | :---: | :---: |
| Total Physicians | 110,264 |  |
| - Research | 196 |  |
| - Administration/Teaching | 2,981 |  |
| - Residents | 9,057 |  |
| Total Physicians in Patient Care | 93,102 | 84\% |
| - M.D.s | 93,205 | 85\% |
| - D.O.s | 17,059 | 15\% |
| Medical School Graduates |  |  |
| - American | 83,033 | 75\% |
| - International | 35,265 | 32\% |
| Board Certified | 87,110 | 79\% |
| Age Grouping |  |  |
| - under 35 | 13,584 | 12\% |
| -35 to 44 years of age | 25,148 | 23\% |
| -45 to 54 years of age | 28,955 | 26\% |
| - over 55 | 26,316 | 24\% |
|  |  |  |
|  |  |  |
|  |  |  |


| Benefit Packages |  |
| :--- | :--- |
| Average call coverage | $1: 4$ |
| Average vacation | 4 to 6 weeks |
|  |  |
|  |  |
|  |  |

Family Practice - Example


Confidential and proprietary information prepared by Arthur|Marshall, Inc.
2020 Information based on 2019 Survey Data

