| Total Compensation/Charges |  |  |
| :--- | :---: | :---: |
| Mean | Compensation | Charges |
| Median | $\$ 547,550$ | $\$ 2,317,999$ |
| 75 th Percentile | $\$ 526,737$ | $\$ 2,123,019$ |
| 90 th Percentile | $\$ 663,947$ | $\$ 3,037,109$ |


| Practice Statistics |  |
| :--- | :---: |
| \# Patients per day |  |
| - Clinic | 9 to 16 |
| - Hospital | 10 to 15 |
| \# Hospital visits | 2,480 |
| Net collections | $\$ 769,138$ |
| Average overhead | $25 \%$ to $30 \%$ |
| GMENAC | $1 / 37,000$ |
|  |  |
|  |  |


| AMA |  |  |
| :---: | :---: | :---: |
| Total Physicians | 15,737 |  |
| - Research | 270 |  |
| - Administration/Teaching | 259 |  |
| - Residents | 1,506 |  |
|  |  |  |
| Total Physicians in Patient Care | 13,012 | 83\% |
| - M.D.s | 15,109 | 96\% |
| - D.O.s | 628 | 4\% |
|  |  |  |
| Medical School Graduates |  |  |
| - American | 10,983 | 70\% |
| - International | 6,367 | 40\% |
|  |  |  |
| Board Certified | 14,700 | 93\% |
|  |  |  |
| Age Grouping |  |  |
| - under 35 | 1,385 | 9\% |
| -35 to 44 years of age | 4,034 | 26\% |
| -45 to 54 years of age | 3,476 | 22\% |
| - over 55 | 3,953 | 25\% |
|  |  |  |
|  |  |  |
|  |  |  |


| Benefit Packages |  |
| :--- | :---: |
| Average call coverage | $1: 4$ |
| Average vacation | 4 to 6 weeks |
|  |  |
|  |  |
|  |  |

Gastroenterology - Example


