| Total Compensation/Charges |  |
| :--- | :---: |
|  | Compensation |
| Mean | $\$ 284,019$ |
| Charges |  |
| Median | $\$ 259,615$ |
| 75 th Percentile | $\$ 801,146$ |
| 90th Percentile | $\$ 318,982$ |
|  | $\$ 410,195$ |


| Practice Statistics |  |
| :--- | :---: |
| \# Patients per day |  |
| \# Hospital visits |  |
| Average inpatient census |  |
| Net collections |  |
| Overhead (average) |  |
| GMENAC |  |
|  |  |


| AMA |  |  |
| :---: | :---: | :---: |
| Total Physicians | 130,583 |  |
| - Research | 1,326 |  |
| - Administration/Teaching | 3,271 |  |
| - Residents | 21,616 |  |
|  |  |  |
| Total Physicians in Patient Care | 95,954 | 73\% |
| - M.D.s | 123,586 | 95\% |
| - D.O.s | 6,997 | 5\% |
|  |  |  |
| Medical School Graduates |  |  |
| - American | 77,639 | 59\% |
| - International | 62,651 | 48\% |
|  |  |  |
| Board Certified | 90,914 | 70\% |
|  |  |  |
| Age Grouping |  |  |
| - under 35 | 27,595 | 21\% |
| - 35 to 44 years of age | 26,997 | 21\% |
| -45 to 54 years of age | 29,471 | 23\% |
| - over 55 | 28,135 | 22\% |
|  |  |  |
|  |  |  |
|  |  |  |


| Benefit Packages |  |
| :--- | :--- |
| Average call coverage | $1: 4$ |
| Average vacation | 4 to 6 weeks |
|  |  |
|  |  |

Internal Medicine - Example

Confidential and proprietary information prepared by Arthur|Marshall, Inc.
2020 Information based on 2019 Survey Data

