

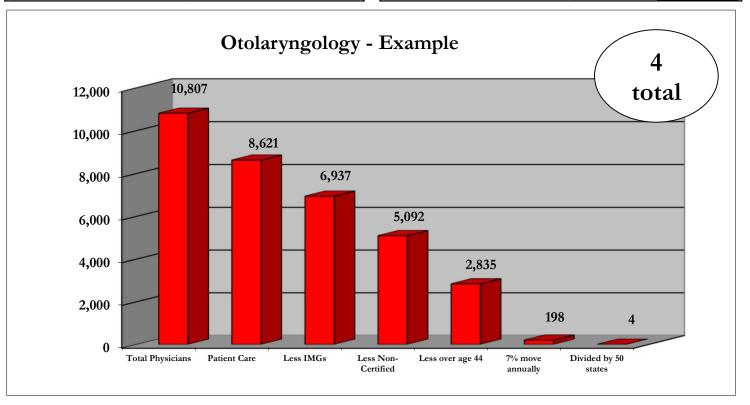
Otolaryngology

Total Compensation/Charges			
	Compensation	Charges	
Mean	\$494,649	\$1,766,574	
Median	\$457,244	\$1,622,564	
75th Percentile	\$584,472	\$2,138,096	
90th Percentile	\$743,647	\$2,896,380	

Practice Statistics			
# Hospital visits	3,150		
Net collections	\$693,378		
Inpatient/Outpatient Revenue	\$829,361		
Average Overhead			
- Surgical based	35% - 45%		
- Non-Surgical based	50% - 55%		
GMENAC	1 / 30,000		

Benefit Packages			
Average call coverage	1:3 or better		
Average vacation	3 to 5 weeks		

AMA				
Total Physicians	10,807			
- Research	20			
- Administration/Teaching	142			
- Residents	1,587			
Total Physicians in Patient Care	8,621	80%		
- M.D.s	10,412	96%		
- D.O.s	395	4%		
Medical School Graduates				
- American	10,070	93%		
- International	2,111	20%		
Board Certified	7,932	73%		
Age Grouping	·			
- under 35	1,788	17%		
- 35 to 44 years of age	2,345	22%		
- 45 to 54 years of age	2,384	22%		
- over 55	2,406	22%		



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