



Jim Coombs
Grand River Health
501 Airport Road
Rifle, Colorado 81650

To whom it may concern,

Grand River Health and Medical Center is a critical access hospital located in Rifle, CO, a town of less than 10,000 people and 2 hours to Denver. Given our remote and rural location and competition from the 31 other critical access facilities in Colorado alone, provider recruitment is a challenge. For these reasons and others, we knew we needed to gain a competitive advantage.

This is why we partnered with Arthur Marshall (AMI). While the searches initially proved challenging for AMI as well, as I suspect it would have for any firm, our consultant regularly communicated with us, provided feedback, and gained our trust. They functioned as a true partner throughout the duration of the search.

Through their persistence, AMI has placed an Emergency Medicine physician, and more recently, two primary care physicians with our staff. If it were not for their expertise, consultative approach, and robust marketing abilities, Grand River Health would likely still be looking to fill these positions. It is without any hesitation that I recommend the services of AMI to any facility in need of a partner to assist with provider recruitment. We continue to utilize their services as well!

Please do not hesitate to contact me with any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Jim Coombs", is written over a light blue circular stamp.

Jim Coombs
CEO, Grand River Health